



**City of Yuba City
Administrative Services Department
Staff Report**

Date: November 21, 2006
To: Honorable Mayor & Members of the City Council
From: Steven C. Kroeger, Assistant City Manager 
By: Jack R. Smith, General Services Manager 

Summary

Subject: Vehicles (Formal Bid 07-04)

Recommendation: Award contract to the low bidders for the purchase of three (3) vehicles as listed below and reject the bids for Categories C, D, E, F, and G:

Category A, One (1) Evidence Van	Larry Geweke Ford Yuba City, CA	\$19,839.28
Category B, One (1) SUV 4 x 4	Senator Ford Sacramento, CA	\$29,534.68
Category H, One (1) SUV 4 x 4	Maita Chevrolet & GMC Elk Grove, CA	\$24,514.30

Alternative: 1) Do not purchase
2) Instruct Staff to re-bid

Fiscal Impact: \$73,888.26 Funding has been appropriated and is available from the Vehicle Replacement Fund.

Details

Purpose: These are budgeted vehicle purchases for the City's fleet to be used in various City applications as described below.

Background: General Services worked closely with Fleet Maintenance, and all user department personnel to develop specifications for the above purchases. Bids were formally solicited, advertised, and publicly opened. Forty-five bid notifications were sent out and seven (7) responded. The following list indicates where each vehicle will be used and if it is a new addition or replacement:

Category A, One (1) Evidence Van	Police-Administration	Replacement
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Category B, One (1) SUV 4 x 4	Fire	Replacement
Category C, Two (2) ¾ Ton Pick up Truck	P & R - Parks Utilities - Water Distribution	Replacement Replacement
Category D, One (1) 1 Ton Dump	P & R - Parks	New Addition
Category E, One (1) 1 Ton w/Utility Bed, Crane and Compressor	Utilities - Water Distribution	New Addition
Category F, Two (2) 1 Ton w/Utility Bed	Utilities - Water Distribution Utilities - Sewer Collection	Replacement Replacement
Category G, Two (2) ¾ Ton Pick up 4 x 4	Utilities - WTF Utilities - WWTF	Replacement Replacement
Category H, One (1) SUV 4 x 4	Police - Investigations	Replacement

Staff is recommending the bids in Categories C, D, E, F, and G be rejected because staff does not believe them to be competitive bids. The bids from three of the Ford Dealers are for 2008 year model vehicles. The pricing used to make these bids is in draft form and does not include the government concessions the City has been able to obtain in previous years. The bids from Larry Geweke Ford in Categories C & G are for remaining 2007 models. Because they are remaining models they have more features than the bid specifies.

Future Ford has requested they be allowed to withdraw their bid. The dealership did not realize until after the bid opening that they could no longer order 2007 models and the vehicles they bid are not available.

Staff recommends that the proposed rejected categories be re-bid in the next calendar year.

A full list of bids with pricing is attached.

Conclusion:

Staff believes the low bids in Categories A, B, and H represent the best pricing currently available and recommends that the City Council award the purchases. Staff recommends that Categories C, D, E, F, and G be rejected.

FB 07-04 VEHICLES

Vendor	Category A One (1) Evidence Van	Category B One (1) SUV 4 x 4 (Fire)	Category C Two (2) ¾ Ton Pick up Truck	Category D One (1) Ton Cab and Chassis w/Auxiliary Platform and Hoist	Category E One (1) 1 Ton w/ Utility Bed and Crane	Category F Two (2) 1 Ton Utility Bed	Category G Two (2) ¾ Ton Pick up 4 x 4	Category H One (1) SUV 4 x 4
Hoblit Haynes Dodge Woodland, CA	NO BID	NO BID	\$48,824.84	NO BID	NO BID	NO BID	\$46,803.17	NO BID
Senator Ford Inc. Sacramento, CA	\$23,560.85	<u>\$29,534.68</u>	\$54,908.05 2008 Model	\$36,356.85 2008 Model	\$79,369.46 No option incl. 2008 Model	\$66,495.35 2008 Model	\$51,411.70 2008 Model	\$27,850.85
Future Ford Sacramento, CA ***Requested to withdraw bid***	\$22,829.41	\$31,744.03	\$39,453.34	\$34,096.70	\$77,531.88 w/e option \$78,593.66 w/option	\$73,332.82	\$44,590.60	\$27,366.08
Larry Geweke Ford Yuba City, CA	<u>\$19,839.28</u>	NO BID	\$42,381.26	NO BID	NO BID	NO BID	\$46,564.00	NO BID
Broadway Ford Oakland, CA	\$20,055.87	Non- Responsive	\$43,231.00 2008 Model	\$31,686.27 2008 Model	\$88,232.76 w/o option \$89,080.04 w/option 2008 Model	\$66,006.60 2008 Model	\$45,571.19 2008 Model	\$25,607.61
S & C Ford Inc. San Francisco, CA	\$20,171.75	NO BID	\$44,526.26 2008 Model	\$32,187.25 2008 Model	\$88,654.38 price incl. option 2008 Model	\$67,316.88 2008 Model	\$47,282.57 2008 Model	NO BID
Maita Chevrolet & GMC Elk Grove, CA	\$23,004.22	\$33,141.49	NO BID	NO BID	NO BID	NO BID	NO BID	<u>\$24,514.30</u>