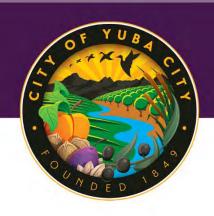
#### **Budget 101 Outline**



- CIP vs. Operating Budgets
- Separate Funds for Distinct and Different Purposes
- Discretionary Budget Items
- Vehicle Replacement Fund
- Cost Allocation Plan

### **Operating Budget vs. CIP**

- Operating budget appropriations are on a fiscal year basis—July 1 thru June 30 and lapse unless encumbered via a Purchase Order or grant related Typically services are provided.
- CIP budgets span construction seasons and carryover from one fiscal year to the next unless unappropriated or re-programmed
   Typically an infrastructure item is constructed

### **CIP Budget Summary by Funding Source**



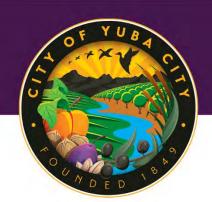
General Fund	\$ 3,612,350
TDA Funded	2,704,000
Streets & Roads	2,064,000
Development Impact Fees	3,729,000
CDBG	610,000
Water	11,330,650
Wastewater	9,915,600
State Revolving Loan Fund	9,600,000
Other Funding Sources	99,251,750
Total CIP Funded	\$142,817,350

#### **CIP Budget**

- Capital improvement program projects meet certain criteria per the City's Capital Asset Policy including:
- Cost in excess of \$50,000
- Have a useful life exceeding 2 years
- The cost of construction is capitalized and depreciated over the useful life of the asset

Infrastructure - categorized as community service assets that are long-lived, generally stationary in nature, and normally preserved for a significantly greater number of years than most capital assets. Examples include pavements, curbs, gutters, and sidewalks associated with roadways, bridges, sewer systems, water distribution systems, and water drainage systems.

#### Different Types of Accounting Funds



- General Fund-Fund 100
- Special Revenue-200 series
- CIP Funds-300 series
- Debt Service Funds-400 series
- Enterprise Funds-500 series
- Internal Service Funds-600 series
- Trust and Agency Funds-700 series

## **Uses of Different Funds** in City's Operating Budget

- General Fund-Fund 100—General Operating Fund of the City Revenue details (page 94 through 96)
   Expenditure summary (page 66 and 67)
   Expenditure details by department & division (pages 105 to 240)
- Special Revenue Funds—200 Series Restricted by revenue source to be expended only for purpose for which received (IE Gas Tax Roads)
  - Revenue details (page 98 & 99)
    Expenditure summary (page 67 and 269)
    Expenditure details (pages 270 to 284)
- CIP Funds—300 series
  Details in Capital Improvement Program Budget Document

## **Uses of Different Funds In City's Operating Budget**



 Debt Service Funds—400 series-Only purpose is to pay interest and principal on outstanding City debt

Detailed description of Outstanding Debt Obligations (pages 72 & 73)

Debt Summary (pages 75 & 76)

 Enterprise Funds—500 series-Funds which provide services in exchange for user charges similar to a business (but with no profit motive)

Revenue details (page 97)

Expenditure summary (page 68 and page 242)

Expenditure details by utility & division (pages 245 thru 267)

## Uses of Different Funds In City's Operating Budget

 Internal Service Funds—600 series-Funds that provide an 'internal' service to user departments. Examples include health, disability, worker's compensation and liability insurance in addition to technology replacement and vehicle replacement

Revenue summary (page 100)

Expenditure summary (page 68 and 285)

Details by department & division (pages 286 thru 293)

 Trust and Agency Funds—700 series-Funds that account for monies that don't belong to the City. "Other People's Money" or "funds of another agency". Examples: Net 5, SBFCA, SA (Successor Agency to the Yuba City Redevelopment Agency), LAFCO, SASA and assessment districts.

### **Discretionary Budget Options**

 All authorized positions are at the discretion of the City Council Priorities may be shifted to add or delete services based upon Council priorities

A detailed listing of all City positions included in the adopted budget (by division and department) is provided in your Operating Budget binder

 O & M Expenditures can be reviewed to prioritize or defer some items.

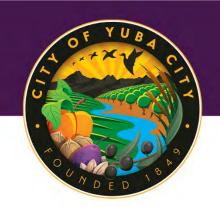
Note that this can have the consequence of creating deferred maintenance issues or deterioration of assets

### **Discretionary Budget Options**

- Professional Services expenditures
   Most all City departments use professional services to procure expertise in an area where:
- The work cannot be performed by City staff; or
- City staff doesn't have the expertise; or
- It can be completed at a lesser cost through outside services.
   A citywide summary of all professional services in excess of \$5,000 is including in your Operating Budget binder for information and potential reprioritizing
- Service Delivery—City Council sets priorities and can evaluate eliminating some services thereby also eliminating costs

Note often times eliminating expenditures can have the impact of also eliminating revenues. Example: Recreation classes, if the expense is eliminated so too are the revenues, from fees charged for participation.

### **Discretionary Budget Options**



- Prior Year's MS&S Increases to the Operating Budget
- All MS&S budget requests must be defined as either one-time or on-going
- One-time are tracked and removed from the budget the following year by Finance
- On-going are included again the following year

## Discretionary Budget Options General Fund MS&S Added FY 17-18 & FY 18-19

- OF YUBACO
- FY 18-19 \$230,923 in one-time MS&S requests that will be removed from FY 19-20 base budget
- FY 18-19 \$372,696 in on-going MS&S which can be reconsidered for other priorities
- FY 2017-18 \$522,862 in on-going MS&S which can be reconsidered for other priorities

Detailed worksheets with this information are included in the Operating Budget binders

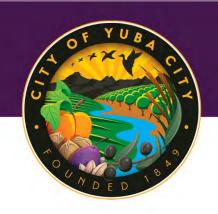
### Vehicle Replacement Fund

- The Vehicle Replacement Plan (VRP) 'owns' the City's fleet. In exchange for an annual rental charge to the user department's budget, the VRP 'rents' the vehicle to the department.
- The VRP accumulates funds in order to allow for the planned replacement of the City's fleet in a scheduled manner
- The annual charges for the general fund were set at \$800,000.
- The amount truly needed (based upon analysis of the Fleet Maintenance Supervisor) based on the expected replacement cost, the anticipated replacement date, and reserves saved and on hand is \$1,150,000

## Budget 101 City Council Follow-Up Items

- Review notes from tonight and follow up with myself, a member of the Finance team, or the specific department head for any budget items you have follow up questions or need additional information on.
- Review the allocated Salary & Benefits cost distributed in the operating budget binder for each department, division and position within the City to see if, from your perspective, priorities need to be shifted.
- Review FY 17-18 and FY 18-19 MS&S requests added to the budget to again see if, from your perspective, priorities need to be shifted.

### Budget 101



# COST ALLOCATION PLAN OVERVIEW

## **Supporting Programs serve Operating Programs**

 A method to calculate and assign the cost of supporting programs that serve operating programs



City Manager

City Clerk

Finance

**Human Resource** 

City Attorney

Information Technology



#### **OPERATING PROGRAMS**

Engineering

**Public Works** 

**Planning** 

Building

Water

Wastewater

 Assigning support cost in a manner that uses a rationale which is reasonable and logical and is reflective of the use of the service.

## City of Yuba City Cost Allocation Plan Layout

- Table of Contents (Pages 1-4)
  - Allocating Departments
  - Allocation Basis also referred to as "functions"
- Summary Schedule (pages 5-13)
  - Final citywide allocation charges from all service departments
- Service Department Sections
  - Allocation Basis (functions) Nature and extent of services provided
  - Personnel Service Analysis
  - Department Costs
  - Incoming Costs
  - Allocations based on functions using actual prior year data
  - Allocation Summary



### City of Yuba City

Key components used to generate user charges

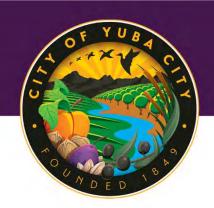


FY 17/18 Budget Personnel
Service
Analysis %

USER
CHARGES
FROM
SERVICE
DEPTS.

FY 16/17
Actual Data

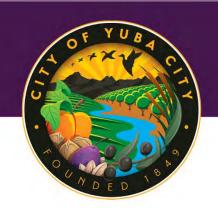
#### What is Cost Allocation?



#### Definitions of Cost

- Direct Costs
  - Project, program, or task specific.
  - Easily identifiable and tracked to a particular cost objective.
  - Operating programs, grantee or user departments utilizing support services
- Indirect Costs
  - Costs which benefit more than one task, activity or program.
  - Costs that cannot be assigned, or directed, to a specific task, activity or program without making an effort disproportionate to the results achieved.
  - Administrative/Overhead/Support programs

#### **Applications of Cost Allocation**



- Can be used to recover allowable indirect costs from Federal or State grant programs
- Reimbursement to the general fund for support provided to internal service, enterprise, or special revenue funds.
- User fee calculations
- Integrate into SB90 claims (State Mandated Cost Reimbursement)
- Useful in budgeting process to understand the true or full cost of providing services
  - Subsidy decisions
  - Resource allocation

#### **Preparing the Cost Allocation Plan**

#### November and December

Collect financial & operational data

**Prior Year Actual** 



#### January

Meetings

Methodology, functions, services

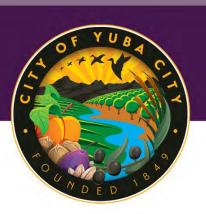


#### February and March

Prepare and review

Final due by March 31

## Two types of Cost Plan Methodologies: Full Cost Plan vs. 2 CFR Part 200



#### Similarities:

- Both use the same methodology
- Similarly formatted
- Both provide a summary of citywide indirect costs that support operating programs & funds
- Both adhere to Generally Accepted Accounting Practices (GAAP)

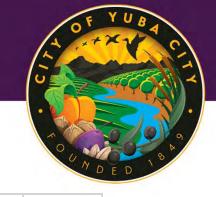
## Full Cost vs 2 CFR Part 200 Methodology

#### • Differences:

2 CFR Part 200 Cost Plan	Full Cost Plan
<ul> <li>Used externally (state or federally funded programs; SB90 claims; grants)</li> </ul>	<ul> <li>Used <i>internally</i> (interfund charges to enterprise funds &amp; ISF's; user fee services; billed services)</li> </ul>
Must reconcile to actual expenditures	May be based on budget estimates
<ul> <li>Excludes "general government" functions such as legislative services, cash management</li> </ul>	<ul> <li>Includes centralized support activities not allowable under 2</li> <li>CFR Part 200</li> </ul>
<ul> <li>Must adhere to 2 CFR Part 200 regulations</li> </ul>	Adheres to Generally Accepted Accounting Principles (GAAP)
<ul> <li>Produces a conservative view of citywide indirect costs</li> </ul>	<ul> <li>Produces a comprehensive picture of the full cost of providing citywide indirect services</li> </ul>
Must be prepared annually	City can adopt a policy of how often the plan is prepared, assuming the plan in use is an accurate reflection of the City's organizational structure.

### **Cost Plan: Summary Schedule**

- Summarizes all allocation results.
  - Receiving departments are in the blue columns. Allocating departments are in purple rows.

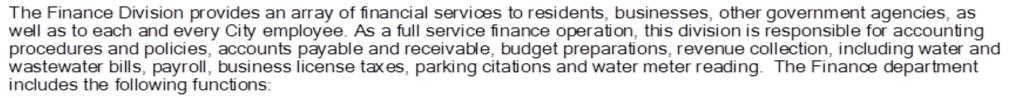


	Department	1905	1910	1920	1930	2110	2120	2130	2140 Field	2150	2155
		Public	Planning	Building	Engineerin	Traffic	Police	Investigati	<b>Operations</b>	Community	Technolog
		Works			g	Education	Administra	ons		Outreach	y
		Admin				and	tion				Resources
1	Building Use Allowance	\$0	\$2,497	\$2,497	\$18,631	\$0	\$70,907	\$0	\$0	\$0	\$0
2	Equipment Use Allowance	0	162	778	15,597	2,635	149,200	0	4,081	0	0
3	1305 City Manager	103	20,514	18,582	36,611	1,408	2,893	3,792	15,120	127	225
4	1541 Facilities Maintenance	0	14,395	14,395	98,366	0	161,555	0	0	0	0
5	1510 Finance	1,775	5,910	3,515	36,172	4,507	20,063	11,115	56,566	2,156	409
6	1110 City Council	873	2,560	2,855	6,465	3,796	7,135	9,894	38,935	412	614
7	1210 City Attorney	185	17,442	297	10,931	0	7,716	0	0	0	0
8	1520 City Treasurer	0	0	0	0	0	0	0	0	0	0
9	1530 Information Services	14,306	16,587	28,133	14,470	3,050	202,305	6,197	22,473	48	48
10	1720 Human Resources	37,342	17,972	20,500	24,058	12,858	77,235	29,484	113,943	3,685	1,905
11	1710 City Clerk	417	6,105	2,263	3,084	1,811	5,535	4,721	18,580	197	293
12	4220 Non-Dept'l Miscellaneou	1,441	3,381	2,671	6,960	4,560	11,945	13,570	56,077	137	707
Total	Current Allocations	\$56,442	\$107,524	\$96,486	\$271,346	\$34,627	\$716,487	\$78,773	\$325,775	\$6,762	\$4,201

### **Cost Plan – Department Functions**

#### Allocation method based on Actual FY 16/17 Data

#### 1510 Finance Nature and Extent of Services



<u>Accounts Payable</u> Costs associated with processing accounts payable are allocated based on the number of AP checks per division.

Payroll Costs associated with processing payroll are allocated based on the number of Payroll checks per division

<u>Budget (OPS)</u> Costs associated with preparing, presenting and monitoring the City budget (OPS) are allocated based on the expenditures per department, excl SBFCA (excludes debt and capital outlay).

<u>Budget (CIP)</u> Costs associated with preparing, presenting and monitoring the City budget (CIP) are allocated based on the number of CIP projects per department.

<u>Audit</u> Costs associated with general audit are allocated based on the expenditures per department, excl SBFCA (excludes debt and capital outlay).

Parking Citations Costs associated with parking citations are allocated directly to the Traffic Safety Fund.



### Cost Plan: Personnel Services Analysis Based on the approved positions in FY 17/18 Budget

Personnel Service Analysis									Dept:5 15	10 Finance
Position	Salary	General Admin	AP	Payroll	Budget (OPS)	Budget (CIP)	Audit	Parking Citation	Utility Billing/Bill Collection	Misc AR
Accountant I	62,389	0	0	0	9,358	6,239	8,111	0	0	0
		0.00%	0.00%	0.00%	15.00%	10.00%	13.00%	0.00%	0.00%	0.00%
Acctg Tech	54,288	0	543	0	7,057	7,057	7,057	543	1,629	0
		0.00%	1.00%	0.00%	13.00%	13.00%	13.00%	1.00%	3.00%	0.00%
Intermediate Account Clerk	46,562	2,328	30,265	0	0	0	0	0	2,328	2,328
		5.00%	65.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%	5.00%
Account Clerk Sr	53,578	2,143	1,072	42,862	0	536	1,607	0	0	5,358
		4.00%	2.00%	80.00%	0.00%	1.00%	3.00%	0.00%	0.00%	10.00%

## Cost Plan – Department Costs To allocate the PSA % to the FY 17/18 Budget

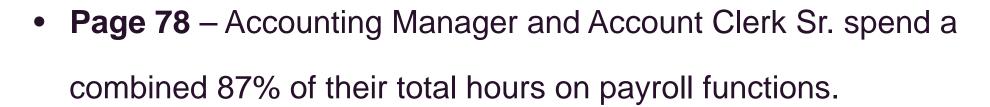
A. Department Costs									Dept:5 15	10 Finance
Description		Amount	General Admin	AP	Payroll	Budget (OPS)	Budget (CIP)	Audit	Parking Citation	Utility Billing/Bill Collection
Personnel Costs										
Salaries	S	874,912	26,216	34,817	50,675	43,198	20,946	47,294	9,967	316,390
Salary % Split			3.00%	3.98%	5.79%	4.94%	2.39%	5.41%	1.14%	36.16%
Benefits	S	466,355	13,974	18,558	27,011	23,026	11,165	25,209	5,313	168,645
Subtotal - Personnel Costs		1,341,267	40,190	53,375	77,686	66,224	32,112	72,503	15,280	485,035
Services & Supplies Cost										
Postage	Р	94,385	0	0	0	0	0	0	0	94,385
Lockbox Service	Р	26,372	0	0	0	0	0	0	0	26,372
Utility Supplies & Services	Р	32,773	0	0	0	0	0	0	0	32,773
Other Services & Supplies	S	273,330	8,190	10,877	15,831	13,496	6,544	14,775	3,114	98,843
Capital Outlay	D	0	0	0	0	0	0	0	0	0
Subtotal - Services & Supplies		426,860	8,190	10,877	15,831	13,496	6,544	14,775	3,114	252,373
Department Cost Total		1,768,127	48,381	64,252	93,517	79,720	38,655	87,278	18,394	737,408
Adjustments to Cost										
Capital Outlay	D	0	0	0	0	0	0	0	0	0
Subtotal - Adjustments		0	0	0	0	0	0	0	0	0
Total Costs After Adjustments		1,768,127	48,381	64,252	93,517	79,720	38,655	87,278	18,394	737,408
General Admin Distribution			(48,381)	1,985	2,889	2,463	1,194	2,696	568	18,036
Grand Total		\$1,768,127		\$66,237	\$96,406	\$82,183	\$39,850	\$89,974	\$18,962	\$755,444

### Cost Plan: Incoming Costs Incoming costs from other service departments

B. Incomin	g Costs - (Default Spread Salary%)							Dept:5 15	10 Finance		
	Department	First Incoming	Second Incoming	АР	Payroll	Budget (OPS)	Budget (CIP)	Audit	Parking Citation	Utility Billing/Bill Collection	Misc AR
10	General HR	0	3,957	162	236	201	98	221	46	1,475	54
	Recruitment	0	7,233	297	432	368	179		85		98
	Training	0	0	0	0	0	0		0	·	C
10	Workers Comp	0	0	0	0	0	0	0	0	0	(
10	Disability & Family Leave	0	2,426	100	145	123	60	135	28	904	33
10	Labor Contract Mgmt	0	4,764	195	284	242	118	265	56	1,776	6!
10	Risk Management	0	4,507	185	269	229	111	251	53	1,680	6
10	Payroll Processing	0	3,425	140	204	174	85	191	40	1,277	46
10	Benefits	0	3,553	146	212	181	88	198	42	1,325	48
10	General Liability	0	0	0	0	0	0	0	0	0	
10	HR - GF Support	0	9,112	374	544	464	225	508	107	3,397	124
	Subtotal - 1720 Human Resources	0	38,976	1,599	2,327	1,984	962	2,172	458	14,530	529
Total Inco	ming	49,856	146,753	8,066	11,739	10,007	4,852	10,956	2,309	73,295	2,668
C. Total A	llocated		\$1,964,737	\$74,303	\$108,146	\$92,190	\$44,702	\$100,930	\$21,271	\$828,739	\$24,579
				3.78%	5.50%	4.69%	2.28%	5.14%	1.08%	42.18%	1.25%

### **Cost Plan – Example**

#### To develop % to allocate to user departments



- Annual Salary: Manager \$94,607, Clerk \$53,578
- Page 79 Total Finance Department Annual Salary = \$854,367
- Total Relative % for the payroll function is 5.79%
- \$94,607 x 7% / \$854,367 = .78% (PR Function %)
- \$53,578 x 80% / \$854,367 = 5.01% (PR Function %)



#### Cost Plan – Example (cont. 2)

Develop the dollar cost value to allocate to user department



- Page 84 Payroll function % is applied to the FY 17/18 Finance S&B and MS&S budget for a cost value for payroll services of \$96,406.
- Page 89 Add "incoming costs" from other allocating departments of \$11,739 for a total cost value of payroll services of \$108,146.

#### Cost Plan – Example (cont. 3)

Allocates cost to user department based on usage of service





- 482 / 10,188 = 4.73% (Wastewater ratio)
- \$108,146 (dollar cost value) x 4.73% = \$5,147 (with rounding differences)
- This is the total amount allocated to Wastewater for the payroll function
- Pages 124 thru 131 Allocation Summary for Finance
- Page 10 Citywide Summary Schedule Wastewater Treatment = \$499,024

#### **Cost Allocation Plan**



• QUESTIONS?