

CITY OF YUBA CITY
STAFF REPORT

Date: July 16, 2019
To: Honorable Mayor & Members of the City Council
From: Police Department
Presentation By: Commander Brian Baker

Summary

Subject: Purchase two (2) Chevrolet Tahoe SUV's

Recommendation:

- A. Purchase two (2) 2WD Chevrolet Tahoe SUVs (Lieutenant Vehicle and Gang Detective Vehicle) from Maita Chevrolet of Elk Grove, CA in the total amount of \$71,821.54
- B. Award an extension (amendment) to an existing contract with Cop Shop Installation of Yuba City, CA for vehicle equipment and installation in the total amount of an additional \$18,253.72 under section 8-8.3 of the Purchasing Policies and Procedures, with a finding that such a negotiated price is fair and reasonable
- C. Award a contract to Sutter Buttes Communication of Yuba City, CA for mobile radios in the amount of \$9,302.76
- D. Award a contract to DATA 911 of Poway, CA for a mobile data terminal for an amount of \$9,500

Fiscal Impact: \$108,878.02 Vehicle Replacement Account #6610-69401; \$110,000 already authorized in FY19/20 budget.

Purpose:

Purchase of replacement vehicles for the Police Department

Background:

Each year Fleet Maintenance staff reviews the City's vehicles to determine which are recommended for replacement. This is done by reviewing the age of the vehicle, the mileage on the vehicle and the anticipated maintenance cost if the vehicle remains in service. For the 2019/2020 fiscal year, Council approved the capital acquisition budget including \$110,000 (purchase and equipment price) for two (2) SUV police vehicles, (1) Gang Investigator vehicle and (1) Lieutenant vehicle. To purchase the two (2) SUV police vehicles, staff obtained three quotes from vendors in the geographic region for each vehicle to be purchased. The quotes were done separately as each vehicle is set up and equipped differently.

Analysis:

Police Department obtained three quotes for each vehicle to be purchased. The following vendors provided responses; Wheeler Chevrolet, Maita Chevrolet, and Folsom Chevrolet.

Gang Investigator Vehicle

Maita Chevrolet \$35,493.75
Wheeler Chevrolet \$37,040.94
Folsom Chevrolet \$38,676.03

Lieutenant Vehicle

Maita Chevrolet \$36,327.79
Wheeler Chevrolet \$37,973.72
Folsom Chevrolet \$39,090.82

Section 8-10.1 of the Purchasing Policy states "Sellers, vendors, suppliers, and contractors of supplies and equipment who maintain places of business located within the limits of the City shall be given preference if quality, price, and service are equal. In awarding the purchase, staff may consider the benefit derived by the City from sales tax revenues received by it in tabulating the lowest responsive bidder." After taking the 1% sales tax return into consideration, Maita Chevrolet is still a better value to the City than the local bidder, Wheeler Chevrolet. As such, staff recommends the vehicles be purchased from Maita Chevrolet.

Staff also researched the options for equipping the vehicles with the necessary emergency equipment. Staff recommends the purchase and installation of equipment from Cop Shop Installation of Yuba City, CA, by utilizing Purchasing Policy section 8-8.3 which states, "Bidding may be dispensed with when it is in the best interest of the City to negotiate an extension of an existing contract for supplies or technical services, based upon satisfactory performance, such negotiated price must be fair and reasonable. This shall also apply to products and services purchased through prior recent bidding." Council awarded the purchase of equipment and installation to Cop Shop Installation of Yuba City, CA in March 2019 for similar vehicles.

The mobile radios in the vehicles that are being replaced are at the end of their service life. Staff has obtained a quote from Sutter Buttes Communication in the amount of \$9,302.76 to put new radios in the two new vehicles.

The Mobile Data Terminal (MDT) in the Gang Investigator vehicle that is being replaced is at the end of its service life. The MDT is a critical piece of equipment for the Gang Investigator to do his job while conducting field related activities. Staff has worked with the Information Technology Division and determined the cost of a new mobile data terminal and associated hardware is \$9,500. A quote was not obtained as these items are purchased routinely from DATA 911. The computers are designed for industrial environments that include, extreme heat, extreme cold, vibration and shock. The computers have been hardened for everyday use in a non-office environment.

Both Sutter Buttes Communication and DATA 911 are sole source vendors with the City of Yuba City for the purchase of radio related equipment, and MDT's. Sutter Buttes Communication is a local vendor that provides both hardware and technological support for the radio system the police department utilizes. DATA 911 has been the sole provider for MDT's for a number of years and also provides the camera systems for the patrol vehicles that are equipped with MDT's. Staff has a great working knowledge of how the DATA 911 products function.

Fiscal Impact:

\$108,878.02 Vehicle Replacement Account #6610-69401; \$110,000 already authorized in FY 19/20 Budget.

Alternatives:

- a) Reject the quotes for the vehicles.
- b) Go through a quote process for the equipping of the vehicles.
- c) Do not approve the purchase of new mobile radios.

d) Do not approve the purchase of a new Mobile Data Terminal for the Gang Investigator vehicle.

Recommendation:

- A. Purchase two (2) Chevrolet Tahoe SUVs from Maita Chevrolet of Elk Grove, CA in the total amount of \$71,821.54
- B. Award an extension (amendment) to an existing contract with Cop Shop Installation of Yuba City, CA for vehicle equipment and installation in the total amount of an additional \$18,253.72 under section 8-8.3 of the Purchasing Policies and Procedures, with a finding that such a negotiated price is fair and reasonable
- C. Award a contract to Sutter Buttes Communication of Yuba City, CA for mobile radios in the amount of \$9,302.76
- D. Award a contract to DATA 911 of Poway, CA for a mobile data terminal for an amount of \$9,500

Attachments

- Attachment A - Request for Quote Gang Detective vehicle and responses from vendors
- Attachment B - Request for Quote Lieutenant vehicle and responses from vendors
- Attachment C - Quote from Sutter Buttes Communication, two new mobile radios
- Attachment D - Quote from Cop Shop Installation, vehicle equipment and installation

Prepared By:

Submitted By:

/s/ Brian Baker
Brian Baker
Police Commander

/s/ Diana Langley
Diana Langley
Interim City Manager

Reviewed By:

Finance
Police
City Attorney

RB
RL via email
SLC by email

ATTACHMENT A

City of Yuba City, California
1201 Civic Center Blvd., Yuba City, CA 95993
REQUEST FOR QUOTATION
(THIS IS NOT AN ORDER)

RESPONSE DUE BY : 7/03/19

DATE: 06/25/19

TO: Maita Chevrolet
ATTN: Byron Mudd

RESPOND TO:
DEPT.: Yuba City Police Department
PHONE: (530) 822-2078
FAX RESPONSE: (530) 822-4799
ATTN: Commander Brian Baker

IMPORTANT NOTICE TO VENDORS:

1. QUOTATIONS ARE REQUESTED FOR FURNISHING THE ITEMS DESCRIBED BELOW IN ACCORDANCE WITH TERMS SET FORTH HEREIN. ALL QUOTATIONS MUST BE F.O.B. DESTINATION AND INCLUDE ALL COSTS OF SHIPPING AND HANDLING TO DELIVERY POINT.
2. UNLESS SPECIFICALLY NOTED, SUBSTITUTES MAY BE OFFERED IF THEY ARE EQUAL TO OR EXCEED THE QUALITY OF THE ITEM(S) DESCRIBED. IT SHALL BE TO THE SOLE DISCRETION OF THE CITY TO DETERMINE EQUALITY OF ITEMS OFFERED AND SUITABILITY FOR CITY USE.
3. VENDOR MUST INCLUDE COMPLETE MANUFACTURER SPECIFICATIONS FOR ANY ALTERNATES OFFERED AND PROVIDE A CLEAR AND COMPLETE DESCRIPTION OF MATERIAL OR EQUIPMENT BEING BID INCLUDING TRADE NAME, MODEL SIZE, TYPE AND CATALOG NUMBER. IF REQUESTED BY THE CITY SAMPLES AND/OR PRODUCT DEMONSTRATION MAY ALSO BE REQUIRED.
4. RIGHT IS RESERVED BY THE CITY TO REJECT ANY OR ALL BIDS OR TO SEPARATE ITEMS IN BID, UNLESS THE RIGHT IS SPECIFICALLY DENIED BY BIDDER.
5. THE CITY RESERVES THE RIGHT TO INCREASE OR DECREASE BY TEN (10%) PER CENT THE QUANTITIES OF ANY ITEM(S) OFFERED.
6. QUOTATION IS TO SHOW NET UNIT AND NET TOTAL PRICES AFTER ALL TRADE AND CITY DISCOUNTS HAVE BEEN DEDUCTED. DO NOT INCLUDE FEDERAL EXCISE TAXES, AS AN EXEMPTION CERTIFICATE WILL BE FURNISHED UPON REQUEST.
7. BIDDERS LOCATED OUTSIDE THE STATE OF CALIFORNIA ARE ADVISED THAT USE TAX EQUAL TO THE CURRENT STATE OF CALIFORNIA SALES TAX WILL BE ADDED TO THEIR BID FOR EVALUATION PURPOSES IF CALIFORNIA SALES TAX IS NOT COMPLIED INTO THEIR BID AND/OR A CERTIFICATE NUMBER AUTHORIZING COLLECTION OF CALIFORNIA STATE SALES TAX IS NOT PROVIDED.
8. THE CITY RESERVES THE RIGHT TO MAKE PAYMENT ONLY UPON COMPLETION OF THE ENTIRE ORDER BEING DELIVERED AFTER PURCHASE AWARD.

1	1	Ea	One 2020 Chevrolet Tahoe PPV 2WD GANG DETECTIVE	\$ 33,058.00
			Tire Fee	8.75
			ETR FEE	30.00
			Make/Model Quoting:	
			2020 CHEVY TAHOE CC15706 2WD 4DR	
TERMS:			TAXES (SPECIFY):	
Net 30			7.25%	\$ 2397.00
DELIVERY DAYS:			TOTAL NET BID INCLUDING TAXES:	\$ 35,493.75
TBD / AFTER ORDER				

IN SUBMITTING THE ABOVE QUOTATION, THE VENDOR AGREES THAT ACCEPTANCE OF ANY OR ALL ITEMS BY THE CITY CONSTITUTES A CONTRACT.

SIGNATURE *Byron Mudd* TITLE Fleet Manager DATE 6/27/19 PHONE # 916 647 8092
FEDERAL TAX ID # 94-2619517

ALL QUOTATIONS MUST BE SIGNED AND RETURNED ON THIS FORM

City of Yuba City, California
 1201 Civic Center Blvd., Yuba City, CA 95993

REQUEST FOR QUOTATION
 (THIS IS NOT AN ORDER)

RESPONSE DUE BY : 7/03/19	DATE: 06/25/19
TO: Wheeler Chevrolet <i>ATTN: J. PASEK</i>	RESPOND TO: DEPT.: Yuba City Police Department PHONE: (530) 822-2078 FAX RESPONSE: (530) 822-4799 ATTN: Commander Brian Baker

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 8. THE CITY RESERVES THE RIGHT TO MAKE PAYMENT ONLY UPON COMPLETION OF THE ENTIRE ORDER BEING DELIVERED AFTER PURCHASE AWARD.

ITEM NO	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
1	1	Ea	One 2020 Chevrolet Tahoe PPV 2WD GANG DETECTIVE	34,558. ⁸⁵	
			Tire Fee	8. ⁷⁵	
			Make/Model Quoting:		

TERMS: <i>1-PAY P.O.</i>	TAXES (SPECIFY): <i>2,503.³⁴</i>
DELIVERY DAYS: <i>60-90 DAYS</i>	TOTAL NET BID INCLUDING TAXES: <i>37,070.⁹⁴</i>

IN SUBMITTING THE ABOVE QUOTATION, THE VENDOR AGREES THAT ACCEPTANCE OF ANY OR ALL ITEMS BY THE CITY CONSTITUTES A CONTRACT.

SIGNATURE: *[Signature]* TITLE: *6-5M* DATE: *6/27/19* PHONE #: *530-673-9160*

FEDERAL TAX ID # _____

ALL QUOTATIONS MUST BE SIGNED AND RETURNED ON THIS FORM

YUBA CITY 2
817394

City of Yuba City, California
1201 Civic Center Blvd., Yuba City, CA 95993

REQUEST FOR QUOTATION
(THIS IS NOT AN ORDER)

RESPONSE DUE BY : 7/03/19		DATE: 06/25/19			
TO: Folsom Chevrolet ATTN: Chris Cuevas		RESPOND TO: DEPT.: Yuba City Police Department PHONE: (530) 822-2078 FAX RESPONSE: (530) 822-4799 ATTN: Commander Brian Baker			
IMPORTANT NOTICE TO VENDORS					
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ITEM NO.	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
1	1	Ea	One 2020 Chevrolet Tahoe PPV 2WD GANG DETECTIVE	35946. ¹⁸	
	1		Tire Fee	8. ⁷⁵	
	1		DON'T REG FEES, incl. EXEMPT PLATES	115. ⁰⁰	
			Make/Model Quoting: 2020 CHEVROLET TAHOE PPV 4x2 BLACK, NO SPOTLAMPS. RUBBER FLOOR, NO CARPET		
TERMS: 20-DAY PAY REQUESTED; NET 30			TAXES (SPECIFY): 2606.10		
DELIVERY DAYS: 60-84 days from receipt of purchase order			TOTAL NET BID INCLUDING TAXES: 38676.⁰³		

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SIGNATURE:  TITLE: **Law Enforcement Vehicle Specialist** DATE: **6/26/19** PHONE #: **916.869.1425**
FEDERAL TAX ID #: **68-0276303**

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ATTACHMENT B

City of Yuba City, California
 1201 Civic Center Blvd., Yuba City, CA 95993
REQUEST FOR QUOTATION
 (THIS IS NOT AN ORDER)

RESPONSE DUE BY : 7/03/19

DATE: 06/25/19

TO: Maita Chevrolet
ATTN: Byron Mudd

RESPOND TO:
DEPT.: Yuba City Police Department
PHONE: (530) 822-2078
FAX RESPONSE: (530) 822-4799
ATTN: Commander Brian Baker

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1	1	Ea	One 2020 Chevrolet Tahoe PPV 2WD LT. VEHICLE	\$ 33,836.00
			Tire Fee	8.75
			ETR FEE	30.00
			Make/Model Quoting:	
			2020 CHEVY TAHOE CC15706 2WD 4DOOR	

TERMS: MET 30	TAXES (SPECIFY): 7.25% \$2453.11
DELIVERY DAYS: TRID / APTOL DICE	TOTAL NET BID INCLUDING TAXES: \$ 36,327.79

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SIGNATURE B. M. TITLE FLEET MANAGER DATE 6.27.19 PHONE # 916 647 8092
 FEDERAL TAX ID # 94-2619517

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 1201 Civic Center Blvd., Yuba City, CA 95993

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RESPONSE DUE BY : 7/03/19	DATE: 06/25/19
TO: Wheeler Chevrolet ATTN: J. PARK	RESPOND TO: DEPT.: Yuba City Police Department PHONE: (530) 822-2078 FAX RESPONSE: (530) 822-4799 ATTN: Commander Brian Baker

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ITEM NO.	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
1	1	Ea	One 2020 Chevrolet Tahoe PPV 2WD LT. VEHICLE		
			Tire Fee	35,400. ⁶⁰	
				8. ⁷⁵	
			Make/Model Quoting:		

TERMS: 1- PAY P.O.	TAXES (SPECIFY): 2,564. ³⁷
DELIVERY DAYS: 60 - 90 DAYS	TOTAL NET BID INCLUDING TAXES: 37,973. ⁷³

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SIGNATURE [Signature] TITLE GSM DATE 6/26/19 PHONE #: 530-673-9160
 FEDERAL TAX ID # _____

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817394

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TO: Folsom Chevrolet
ATTN: Chris Cuevas

RESPOND TO:
DEPT.: Yuba City Police Department
PHONE: (530) 822-2078
FAX RESPONSE: (530) 822-4799
ATTN: **Commander Brian Baker**

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ITEM NO.	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
1	1	Ea	One 2020 Chevrolet Tahoe PPV 2WD LT. VEHICLE	36332.93	
	1		Tire Fee	8.75	
	1		Gov't Reg Fees, incl. exempt plates	115.00	
			Make/Model Quoting: 2020 CHEVROLET TAHOE PPV 4x2 BLACK - NO SPOTLAMPS - CARPET		

TERMS: **20-Day pay requested; NET 30**

TAXES (SPECIFY): **2634.14**

DELIVERY DAYS: **60-84 days after receipt of purchase order**

TOTAL NET BID INCLUDING TAXES: **39090.82**

IN SUBMITTING THE ABOVE QUOTATION, THE VENDOR AGREES THAT ACCEPTANCE OF ANY OR ALL ITEMS BY THE CITY CONSTITUTES A CONTRACT.

SIGNATURE:  TITLE: **Law Enforcement Vehicle Specialist** DATE: **6/26/19** PHONE #: **916.869.1425**
FEDERAL TAX ID #: **68-0276303**

ALL QUOTATIONS MUST BE SIGNED AND RETURNED ON THIS FORM

ATTACHMENT C



Quote Number: QU0000482284
 Effective: 02 JUL 2019
 Effective To: 31 AUG 2019

Bill-To:
 YUBA CITY POLICE DEPT
 1545 POOLE BLVD
 YUBA CITY, CA 95991
 United States

Ultimate Destination:
 YUBA CITY POLICE DEPT
 1545 POOLE BLVD
 YUBA CITY, CA 95991
 United States

Attention:
Name: Brian Baker
Email: bbaker@yubacity.net
Phone: 530-822-2078

Sales Contact:
Name: Robert Olson
Email: robolson@sutterbuttescomm.com
Phone: 5306733475

Contract Number: HGAC
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
l	2	M25QSS9PW1AN	APX6500 UHF R1 MID POWER	\$2,438.00	\$1,779.74	\$3,559.48
la	2	G90AC	ADD: NO MICROPHONE NEEDED	-	-	-
lb	2	GA00318AF	ADD: 5Y ESSENTIAL SERVICE	\$319.00	\$319.00	\$638.00
lc	2	GA00179AB	ADD: NO REMOTE CABLE NEEDED	-	-	-
ld	2	G843AH	ADD: AES ENCRYPTION APX	\$475.00	\$346.75	\$693.50
le	2	G72AD	ADD: APX O3 HANDHELD CH	\$946.00	\$690.58	\$1,381.16
lf	2	G67BC	ADD: REMOTE MOUNT MID POWER	\$297.00	\$216.81	\$433.62
lg	2	G66AL	ADD: DASH MOUNT	\$125.00	\$91.25	\$182.50
lh	2	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$751.90
li	2	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
lj	2	G89AC	ADD: NO RF ANTENNA NEEDED	-	-	-
lk	2	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$60.00	\$43.80	\$87.60
ll	2	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
lm	2	G48BD	ENH: CONVENTIONAL OPERATION APX6500	\$500.00	\$365.00	\$730.00
ln	2	G996AS	ENH: OVER THE AIR PROVISIONING	\$100.00	\$73.00	\$146.00

Estimated Tax Amount \$624.00
 Estimated Freight Amount \$75.00
Total Quote in USD \$9,302.76

PO Issued to Motorola Solutions Inc. must:
 >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
 >Have a PO Number/Contract Number & Date
 >Identify "Motorola Solutions Inc." as the Vendor
 >Have Payment Terms or Contract Number
 >Be issued in the Legal Entity's Name
 >Include a Bill-To Address with a Contact Name and Phone Number
 >Include a Ship-To Address with a Contact Name and Phone Number
 >Include an Ultimate Address (only if different than the Ship-To)
 >Be Greater than or Equal to the Value of the Order

ATTACHMENT D



COP SHOP

INSTALLATIONS

Emergency Equipment Installations, Sales, & Service

QUOTE FOR: YUBA CITY PD

BILL TO: _____
TAX? N

Tel: _____
 Fax: _____
 Attn: _____

LT TAHOE

ITEM	QTY	MODEL #	DESCRIPTION	UNIT	EXTENDED
				\$ -	\$ -
1	4	MPS600U-RB	MICROPULSE ULTRA RED/BLUE REAR HATCH	\$ 81.25	\$ 325.00
2	4	416200-RB	FRONT AND REAR LED HIDEAWAY	\$ 145.00	\$ 580.00
3	2	FACTORY	HEAD LIGHT FLASHER	\$ -	\$ -
4	2	T-CHTAHM1-15N-PP	MAGNUM 1 MAGNUM HEIGHT REAR TRUCK VAUL	\$ 2,011.00	\$ 4,022.00
5	2	ES100	SIREN SPEAKER	\$ 167.75	\$ 335.50
6	2	ESB-TAH	TAHOE SPECIFIC SPEAKER BRACKET WITH LED MOUNTS	\$ 26.50	\$ 53.00
7	2	650007	HAND HELD SIREN CONTROLLER/PA	\$ 385.00	\$ 770.00
8	2	C.S.I	WIRE AND HARDWARE KIT	\$ 175.00	\$ 350.00
9	2	ET60	EQUIPMENT TIMER	\$ 35.00	\$ 70.00
10	2	SFISZ	FRONT FULL VISOR LED	\$ 949.38	\$ 1,898.76
11	2	SIFMH	REAR TAHOE INSIDE HATCH LED W/SIGMASTER	\$ 949.38	\$ 1,898.76
12	4	MPS600U-RB	GRILL LIGHTS	\$ 81.25	\$ 325.00
13	4	MAGNETIC MIC	MAGNETIC MIC SETUP	\$ 32.00	\$ 128.00
14	2	C-DMM-3003	TAHOE DASH MOUNT MONITOR BRACKET KIT	\$ 356.08	\$ 712.16
15	1	TSD-101	TOUCH SCREEN MONITOR	\$ 1,059.00	\$ 1,059.00
16	1			\$ -	\$ -
			SEE PAGE 2	\$ -	\$ -
		TERMS: PARTS: WHEN EQUIPMENT IS RECEIVED		TOTAL	\$ 12,527.18
		LABOR: 30 DAYS FROM COMPLETION OF WORK		TAX 7.50%	\$ 939.54
				Labor*	\$ 4,400.00
			LABOR INCLUDES INSTALLATION OF EQUIPMENT	Freight	\$ 387.00
		Notes: ABOVE AND CUSTOMER SUPPLIED RADIO		TRAVEL	\$ -
				TOTAL	\$ 18,253.72

*** THIS IS A QUOTE ONLY..PLEASE CALL TO
 START ORDER***

Proposal good for 60 days.
 DATE: **7/2/2019**
 DELIVERY:
 *Labor does not include program

Thank - You,
Cop Shop Installations Inc

Signed By: _____

Ned Whisler
 President/CEO

PO # _____