

CITY OF YUBA CITY
STAFF REPORT

Date: December 19, 2017
To: Honorable Mayor & Members of the City Council
From: Finance Department
Presentation By: Spencer Morrison, Accounting Manager

Summary

Subject: Three (3) Chevy Police Pursuit Vehicles (FB18-02)
Recommendation: A. Reject the bid from Courtesy Chevrolet of San Diego, CA for \$119,334.36.
B. Award the purchase of three (3) Chevy Police Pursuit Vehicles to Folsom Chevrolet, Folsom, CA, in the amount of \$112,504.50 by finding that it is in the best interest of the City to do so.
Fiscal Impact: \$112,504.50 Vehicle Replacement Fund Account 6610-69401

Purpose:

Purchase of replacement police patrol vehicles.

Background:

Each year Fleet Maintenance staff reviews the City's vehicles to determine which are recommended for replacement. This is done by reviewing the year of the vehicle, amount of miles on the vehicle and the anticipated maintenance cost if the vehicle remains in service. For the 2017/2018 fiscal year, Council approved the capital acquisitions budget including \$245,000 for five (5) police vehicles, three (3) of the vehicles will be Police Pursuit vehicles.

Several police agencies in our region are moving to the Chevrolet Tahoe and away from the Ford Explorer. Staff conducted its own comparison and found that the Chevrolet Tahoe offers more in the way of occupant space and storage capacity, better safety features and more standard options that require fewer costly, after market modifications as compared to the Ford Explorer.

Analysis:

A formal bid was developed and advertised. Bid notifications were issued to twelve (12) vendors and the following bid was received on November 29, 2017:

<u>Vendor</u>	<u>Price</u>
Courtesy Chevrolet San Diego, CA	\$119,334.36

During the review process, it was discovered that Courtesy Chevrolet would need to increase their bid price by \$833.31 overall making the new bid price \$120,167.67.

Staff was aware of a potential piggyback option with Folsom Chevrolet, but local vendors showed interest in bidding so staff decided the bid process was the best option at the time. After receiving only one bid, staff contacted Folsom Chevrolet who has a multi-year contract with Ventura County for the purchase of Chevrolet Tahoe Police Pursuit vehicles to compare pricing.

After further review and considering the total savings, staff's recommendation is to piggyback on the Folsom Chevrolet contract with Ventura County.

Fiscal Impact:

\$112,504.50, Funding for this purchase was appropriated in the FY17/18 budget Capital Acquisitions and is available in the Vehicle Replacement Fund account # 6610-69401.

Alternatives:

- 1) Reject all bids
- 2) Request new bid process
- 3) Do not purchase

Recommendation:

a) Reject the bid from Courtesy Chevrolet of San Diego, CA for \$119,334.36.

b) Award the purchase of three (3) Chevy Police Pursuit Vehicles to Folsom Chevrolet, Folsom, CA, in the amount of \$112,504.50 by finding that it is in the best interest of the City to do so.

Attachment 1- Vendor list

Attachment 2- Vehicle change explanation

Prepared By:

/s/Vicky Anderson

Vicky Anderson
Administrative Analyst I

Submitted By:

/s/ Steven C. Kroeger

Steven C. Kroeger
City Manager

Reviewed By:

Finance

RB

Police

RL

City Attorney

TH

ATTACHMENT 1

FB18-02 VENDOR MAILING LIST

Wheeler Chevrolet
Carlos Santanna
350 Colusa Avenue
Yuba City, CA 95991

Gold Rush Chevrolet
570 grass Valley Hwy
Auburn, CA 95603

Performance Chevrolet
4811 Madison Avenue
Sacramento, CA 95841

Dow Lewis Motors
2913 Colusa Hwy
Yuba City, CA 95991

McConnell Chevrolet
1646 State Highway 99
Gridley, CA

John L Sullivan
950 Harter Park Way
Yuba City, CA 95993

Hanless Davis Chevrolet
4989 Chiles Road
Davis, CA 95616

Folsom Chevrolet
12655 Auto Mall Circle
Folsom, CA 95630

Wittmeier Chevrolet
2292 Forest Avenue
Chico, CA 95928

Woodland Motors
530 Quality Circle
Woodland, CA 95776

Sankey Automobile
315 Market Street
Colusa, CA 95932

Kuni Chevrolet
2449 Fulton Avenue
Sacramento, CA 95825

ATTACHMENT 2



ROBERT D. LANDON
CHIEF OF POLICE

1545 POOLE BLVD. • P.O. BOX 3447 • YUBA CITY, CALIFORNIA 95992 • (530) 822-4660 • FAX (530) 822-4799

Chevrolet Tahoe Patrol Vehicle Justifications:

ADVANTAGES:

The police package Chevrolet Tahoe is a full service police SUV which is rated for pursuit conditions. When compared to the police Ford Explorer, some of the more significant advantages to the Chevrolet Tahoe are as follows:

- Tahoe offers increased interior room for officer, equipment, and prisoner transport. Explorer's have limited storage and extremely cramped with all equipment installed.
- Full frame design (Tahoe) versus unibody design (Explorer). On full frame design, damage to vehicle can be repaired at the affected area. Unibody requires other components to be replaced other than damaged area which results in a higher cost.
- Ground Clearance is higher for Tahoe (9" vs. 6.1"). We have had issues with damage to Explorers when trying to clear curb lines and parking bumpers.
- Tahoe comes standard with second battery, wiring harnesses for emergency equipment install, trailer hitch (trailer towing capability), and rear passenger ventilation. These features on the Explorer are added costs we currently pay extra to add later.
- Resale value is higher on the Chevrolet Tahoe. The Chevrolet Tahoe is a more desirable vehicle to the public versus the Explorer. During research, the Nevada Co. Sheriff's Department recently resold Chevrolet Tahoe's with over 120,000 miles for \$7000 each. The City of Yuba City has not attempted to resale an Explorer at this time, however the hope is to reach the \$2500 to \$3000 at auction.

SAFETY:

During the past year, the police Ford Explorer has suffered some safety concerns nationwide in regards to carbon monoxide entering the cabin of the vehicle, causing officers to lose consciousness, which resulted in vehicle collisions. In July of 2017, the Austin (TX) Police Department took over 400 Ford Explorers out of service over this issue. Other law enforcement agencies throughout the nation, including California followed suit. The National Transportation Safety Board (NTSB) is currently investigating this issue.

Ford provided a couple of theories on the carbon monoxide. Ford originally believed this was only occurring in Explorers with rear passenger ventilation. As a result, the City of

Yuba City did add an over the counter carbon monoxide detector in the only police Explorer which had rear ventilation (K-9 SUV) and have placed these detectors in other vehicles for monitoring purposes at this time. Ford provided a second explanation stating it was police agencies mounting emergency equipment to the Explorers which was causing leaks into the cab of the vehicle. Based on research, it is hard to find any police agency in the nation which does not add additional equipment to a police vehicle.

RESEARCH AND TESTING:

In August of 2017, the police department tested a fully equipped police package Chevrolet Tahoe which was loaned to the City by Folsom Chevrolet. This vehicle was unmarked, however equipped with all the equipment which is found in our patrol cars. This vehicle was tested for a ten-day period by patrol personnel and received high praise by staff. This included real life patrol, along with additional testing in regards to handling and breaking.

Several police agencies in our region have also moved to the Chevrolet Tahoe and away from the Ford Explorer. The largest and most notable being the California Highway Patrol (CHP). The Rocklin Police Department, Roseville Police Department, and Grass Valley Police Department have also recently moved toward the Chevrolet Tahoe. Sutter County Sheriffs, Yuba Co. Sheriffs, and Placer Co. Sheriffs have also moved toward Tahoe. These agencies provided the following reasoning for transitioning to the Tahoe from the Explorer:

- Increased electrical and mechanical issues with the Explorer and higher costs to maintain Explorer.
- Higher resale of Chevrolet Tahoe.
- Lack of room and storage in Explorer.
- Better breaking and longer lasting brakes in Tahoe.
- Better safety features in Chevrolet Tahoe.
- More standard options in Tahoe compared to Explorer.
- Preferred choice by officers during testing.
- Safety concerns related to carbon monoxide in Explorer.

LOCAL BID PROCESS:

Wheeler Chevrolet is the local Chevrolet dealership in Yuba City. Wheeler was contacted while researching the feasibility of the Chevrolet Tahoe for police service. Wheeler was encouraged to bid on this current process and showed a desire to do so. Wheeler was provided with all the specifications in the bid process, but in the end chose not to place a bid for this contract.