

CITY OF YUBA CITY  
STAFF REPORT

**Date:** March 21, 2017

**To:** Honorable Mayor & Members of the City Council

**From:** Finance/IT Department

**Presentation by:** Brian Hansen, Senior Information Technology Analyst

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**Summary**

**Subject:** Purchase and Installation of Video Surveillance Systems at the Yuba City Corporation Yard and Gauche Aquatic Park.

**Recommendation:** Approve the purchase of video surveillance hardware, software and installation from Precision West Technologies of Loomis, CA, in an amount of \$122,838 with a 5% contingency for a not to exceed amount of \$128,980 with the finding that it is in the best interest of the City

**Fiscal Impact:** \$128,980 funds available in account number 6630-69201

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**Purpose:**

To provide video surveillance systems to the Corporation Yard and Gauche Aquatic Park in order to help protect and secure the assets and infrastructure of the City as well as the well-being and safety of City staff and the public.

**Background:**

Insuring the safety and well-being of staff, facilities and the public is a top priority for the City. It's important for the City to create a safe environment for employees and the public and to have a system in place to review incidents that may occur and take corrective measures so that it doesn't happen again. The City has also seen an increase in vandalism and the lack of a functioning surveillance system has hindered efforts at identifying those responsible. The GAP system was installed during the original construction of this facility in 2007. The system at the Corpyard was installed in 2004. The useful life of a surveillance system is typically between 5 and 7 years putting both these systems far beyond their useful life.

**Analysis:**

Over the last couple of years, staff has identified the benefit in standardizing on a single video surveillance platform. Some of the benefits include the ease of management and training as well as being able to provide video insight to multiple locations within a single application. The City has standardized on the Avigilon platform for both video surveillance and access control.

The last two major video surveillance projects, Animal Control and Yuba City Police Department, were both competitively bid and won by Precision West Technologies out of Loomis, CA. Precision West has proven to be a valuable partner in implementing these systems and have gone out of their way to make sure they are providing excellent service in the installation and support of these systems. Precision West Technologies has been awarded the contract under the California Multiple Award Schedule (CMAS) for the sale and installation of

Avigilon systems. Their CMAS contract number is 3-16-84-0053A and is valid through December 31, 2020. Registered pricing for the CMAS contract was submitted from the GSA Schedule No. GS-07F-225CA held by Tyco Integrated Security, LLC. Staff has verified that the pricing provided by Precision West Technologies is better than CMAS/GSA pricing and is consistently the best price available. To further verify that this pricing is the best available, staff requested a quote from BlueViolet Networks for the GAP project and Precision West Technologies came in 12.5% lower than BlueViolet Networks.

**Fiscal Impact:**

Additional appropriations are not being requested nor are they necessary. Sufficient budget funds are currently available as requested as part of FY 2016/2017 adopted budget. Costs will come out of account 6630-69201, Technology Internal Service Fund - Equipment.

**Recommendation:**

Authorize the City Manager to approve the purchase of video surveillance hardware, software and installation from Precision West Technologies of Loomis, CA, in an amount of \$122,838 with a 5% contingency for a not to exceed amount of \$128,980 with the finding that it is in the best interest of the City

**Alternatives:**

- 1: Advise staff to submit the project for formal bids and bring back to council with bid results.
- 2: Do not purchase and discontinue video surveillance at these locations.

Prepared by:

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